

Tequity Advises Munics Information Systems on Acquisition by Robocom Systems International

MARKHAM Ontario, January 2013 Software and technology company merger and acquisition firm **Tequity Inc.** is pleased to announce another successful transaction in the Supply Chain Software sector. **Robocom Systems International**, based in Farmingdale, New York, has entered a binding agreement for the acquisition of **Munics Information Systems Inc.**, based in Cedar Knolls, New Jersey. **Tequity acted as adviser to Munics.** Terms were not disclosed.

"The acquisition of Munics Information Systems is of strategic importance to Robocom's continued growth in the Supply Chain Execution Software industry. This is Robocom's fourth acquisition in two years and it enables us to continue to distinguish ourselves from many of our competitors" said John Scheumann, CEO at Robocom Systems International.

"Like Robocom, Munics was very much focused on excellence in supply chain execution plus the Munics Team brings vast wholesale/distribution industry experience which is important to Robocom. The addition of the Munics' people, customers and solutions to the Robocom operations will expand our industry expertise and the solution footprint that we can deliver to the existing Robocom clients as well as our newly acquired customers."

Robert Bearden, CEO at Munics Information Systems is happy with the outcome, saying "I am very pleased that Robocom, as a strategic acquirer, views Munics' customers and systems as an integral part of their expansion plans and a key addition to their broad supply chain software offerings. Given Robocom's strong commitment to the Supply Chain Software market, I know that our clients and staff will be well-served by this acquisition."

About Munics Information Systems

Munics has been committed to providing industry-leading software solutions to wholesale distributors since the company's founding in 1982. Munics' software solutions allow wholesale distributors to make the best, most informed decisions about their businesses so they can attain maximum efficiency and performance by streamlining all aspects of the operation into a system accessed easily and in real time. An integrated knowledge system by Munics puts wholesale distributors at a unique advantage to win in the marketplace.

www.munics.com

About Robocom Systems International

Robocom Systems International has focused for nearly 30 years on developing and implementing Supply Chain Execution software solutions. Robocom's solutions include Warehouse Management, Transportation Management, Voice Technology, Order Management and Labor Management. Our investment in research and development is keenly focused on the



needs of the business leaders responsible for the day-to-day results in warehousing and distribution operations.

www.robocom.com

About Tequity Inc.

Tequity is a boutique M&A advisory firm focused exclusively on Software and Information Technology companies. We assist CEO's and shareholders with divestitures, acquisitions, valuations, and exit strategies, and are experienced in both domestic and cross-border transactions. Our vast network, deep understanding of the market and our ability to identify and pursue the value of IP and other items that significantly impact valuation in knowledge-based businesses adds tremendous value to our client relationships. www.tequityinc.com

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